ANNEXURE-I

INTERNET USER INDEX OF BARODA

•

| VARIABLE | CATEGORY | %TOTAL SAMPLE | %HEAVY USERS | INTERNET USER INDEX |
|-----------------------------------|--------------------------|------------------|-----------------|---------------------------|
| Age Group | Below 25 Years | 31.5 | 39.3 | 1.24 |
| | 26-35 Years | 32.3 | 35.3 | 1.09 |
| | Over 36 Years | 36.3 | 25.4 | 0.69 |
| Marital Status | Unmarried | 39.8 | 49.8 | 1.25 |
| | Married | 60.2 | 50.2 | 0.83 |
| Type of Family | Nuclear | 69.7 | 74.6 | 1.07 |
| | Joint | 30.3 | 25,4 | 0.83 |
| Educational Qualifications | Graduation | 12.5 | 60.7 | 4.85 |
| - | Post-graduation | 27.1 | 33.8 | 1.24 |
| | Doctorate | 23 | 5.0 | 0.21 |
| | Professional | 7.9 | .5 | 0.06 |
| Daily Activities | Read Magazines Daily | 45.0 | 41.3 | 0.91 |
| | Read Newspapers Daily | 77.7 | 77.1 | 0.99 |
| | Watch TV Daily | 70.9 | 83.6 | 1.17 |
| | Listen Radio | 64.9 | 76.1 | 1.17 |
| | Go for walk | 31.5 | 39.3 | 1.24 |
| | Physical exercises | 47.8 | 44.8 | 0.93 |
| | Meet friends | 45.8 | 47.3 | 1.03 |
| | Meet relatives | 22.7 | 23.4 | 1.03 |
| | Meet Colleagues | 61.0 | 56.2 | 0.92 |
| Assets Owned | Home | 80.1 | 80.1 | 1.00 |
| | Car | 31.1 | 28.9 | 0.92 |
| | Color TV | 96.0 | 97.3 | 1.01 |
| | Refrigerator | 84.5 | 85.6 | 1.01 |
| | Washing | 68.9 | 66.2 | 0.96 |
| | Microwave | 40.2 | 35.3 | 0.87 |
| | OTG | 8.8 | 10.9 | 1.23 |
| | AC | 31.5 | 24.4 | 0.77 |
| | PC | 71.3 | 74.1 | 1.03 |
| | Laptop | 41.4 | 36.8 | 0.88 |
| | Camera | 44.2 | 35.8 | 0.80 |
| | Music system | 65.3 | 66.7 | 1.02 |
| | I-pod | 15.1 | 18.9 | 1.25 |
| | Mobile | 78.1 | 77.6 | 0.99 |
| | Landline | 66.1 | 62.7 | 0.94 |
| | Cable | 61.0 | 66.2 | 1.08 |
| Vehicle drive | Two Wheeler | 68.5 | 70.6 | 1.03 |
| | Four Wheeler | 12.4 | 15.4 | 1.24 |
| | Both | 19.1 | 13.9 | 0.72 |
| Member online community | | 25.49 | 39.3 | 1.54 |

| Investment Priorities | LIC | 62.1 | 51.2 | 0.82 |
|-----------------------|---------------------------|---|---------|---------|
| Investment l'hornes | Mediclaim | 42.2 | 57.7 | 1.36 |
| | Shares | | 28.9 | |
| | | <u>31.1</u> 17.5 | | 1.07 |
| | Debentures MF | Address of the second se | 11.9 | 0.68 |
| | | 45.4 | 36.8 | 0.81 |
| | House Insurance | 1.59 | 11.4 | 7.16 |
| | Other | 25.89 | 6.0 | 0.23 |
| | Post office | 25.89 | 3.5 | 0.13 |
| Annual Income | Up to Rs.90,000 | 7.56 | 9.5 | 1.25 |
| | Rs1,35,001 - 1,80,000 | 9.96 | 12.4 | 1.24 |
| | Rs 1, 80,001- | 13.4 | 16.4 | 1.22 |
| | 3, 00,000 | | <i></i> | <u></u> |
| | More than Rs | 69.32 | 61.7 | 0.88 |
| <u> </u> | 3,00,001 | | | 1.00 |
| Cards | Debit card | 66.1 | 72.6 | 1.09 |
| | Credit | 24.3 | 30.3 | 1.24 |
| | None | 7.2 | 9.0 | 1.25 |
| Loan for | Home | 47.8 | 35.8 | 0.74 |
| | Car | 25.4 | 21.9 | 0.86 |
| | Two Wheeler | 5.9 | 14.4 | 2.44 |
| | Refrigerator | 0.0 | 1.0 | 0.0 |
| | Washing | 0.0 | 0.0 | 0.0 |
| | AC | 6.3 | 1.0 | 0.15 |
| | Computer/Laptop | 23.8 | 5.0 | 0.21 |
| | Music system | 25.0 | 1.0 | 0.04 |
| | Mobile | 0.0 | 1.5 | 0.0 |
| ISP | ISP Dial up | 2.8 | 1.5 | 0.53 |
| | BB Dial up | 27.4 | 24.4 | 0.89 |
| | cable | 5.9 | 3.5 | 0.59 |
| | BSN1 | 36.2 | 30.3 | 0.83 |
| | Reliance | 3.5 | 1.0 | 0.28 |
| | Tata | 21.9 | 11.4 | 0.52 |
| | Not known | .0 | .0 | 0.0 |
| ····· | Other | 1.9 | 9.0 | 4.73 |
| Access Internet from | Home | 62.1 | 57.7 | 0.92 |
| | College | 4.3 | 5.5 | 1.27 |
| | Cybercafé | 17.5 | 21.9 | 1.25 |
| | Workplace | 45 | 41.3 | 0.91 |
| | Business Place | 7.9 | 10.0 | 1.26 |
| | Office | 27.8 | 34.8 | 1.25 |
| | Other | 3.9 | 5.0 | 1.28 |
| Using internet since | Last 6 months | 8.7 | 10.0 | 1.14 |
| | >6 months < 1 Yr | 13.5 | 15.9 | 1.17 |
| | 1 to 2 year | 14.3 | 17.9 | 1.25 |
| | 2 to 4 year | 44.6 | 31.8 | 0.71 |
| | > 4 years | 18.7 | 24.4 | 1.30 |
| Duration | Less than half an Hour | 35.85 | 29.9 | 0.83 |
| | More Than half an Hour | 31.47 | 39.3 | 1.24 |
| | 1 to 2 Hour | 30.67 | 23.4 | 0.76 |
| | More than 2 Hours | 1.99 | 2.5 | 1.25 |

| Information about Websites | Advertisements in | 9.9 | 12.4 | 1.25 |
|----------------------------|---------------------------------|---|--------|------|
| | Newspapers | | | |
| | Advertisements on TV | 22.8 | 28.4 | 1.24 |
| | Ads Banners on the | 31.0 | 1.5 | 0.04 |
| | Home Page of the | | | |
| | Website | ~ | | |
| | Hyper Links on the | 9.1 | 11.4 | 1.25 |
| × | Home Page of the | | | |
| | Websites Hyper Links through | 38.6 | 48.3 | 1.25 |
| | Search Engines | 38.0 | 48.5 | 1.25 |
| | Online Books | 4.7 | 30.3 | 6.44 |
| | Online Newspapers | 7./ | 28.4 | 0.44 |
| | Online Magazines | 13.4 | 16.9 | 1.26 |
| · · · · · · | Blogs | 8.3 | 19.4 | 2.33 |
| | Friends | 29.8 | 37.3 | 1.25 |
| | Family Members | 17.9 | 53.2 | 2.97 |
| | Colleagues | 35.8 | 29.9 | 0.83 |
| | Relatives | 3.9 | 19.9 | 5.10 |
| | Any other | 1.9 | 2.5 | 1.31 |
| | Use to collect Info | 94.4 | 98.0 | 1.03 |
| | To buy product online | 13.5 | 16.9 | 1.25 |
| | To avail online | 38.2 | 56.2 | 1.47 |
| | services | | | |
| | send and receive e- | 90 | 73.1 | 0.81 |
| | mail | 29 | 41.3 | 1.42 |
| | chatting Internet telephony | 33.9 | 41.5 | 1.42 |
| Collection of Information | News | 55.8 | 64.7 | 1.15 |
| Conection of information | Education | 73.3 | 66.7 | 0.90 |
| | Business | 22.3 | 27.9 | 1.25 |
| | Companies | 36.3 | 45.3 | 1.24 |
| | Government | 21.5 | 26.9 | 1.25 |
| | Economy | 20.7 | 25.9 | 1.25 |
| | Politics | 2.0 | 2.5 | 1.25 |
| | Weather | 2.0 | 2.5 | 1.25 |
| | Astrology | 20.3 | 25.4 | 1.25 |
| | Travel | 42.6 | 43.3 | 1.01 |
| | Fashion | 19.5 | 24.4 | 1.25 |
| | Sports | 15.1 | 18.9 | 1.25 |
| | Health | 17.5 | 21.9 | 1.25 |
| | Music | 21.1 | 26.4 | 1.25 |
| 2 | Movies | 11.6 | 14.4 | 1.24 |
| | Videos | 11.6 | 14.4 | 1.24 |
| | Gaming | 13.1 | 11.4 | 0.87 |
| | Job | 39.0 | 48.8 | 1.25 |
| | Product | 15.1 | 18.9 . | 1.25 |
| | Real Estate | 8.0 | 10.0 | 1.25 |
| | Matrimonial Search | 8.4 | 10.4 | 1.23 |
| L | Community | 13.5 | 16.9 | 1.25 |

| Downloading Activities | Downloading | 52.6 | 60.7 | 1.15 |
|------------------------|------------------------|------|------|------|
| Downloading Activities | Attachments | 52.0 | 00.7 | 1.15 |
| | Educational Study | 71.7 | 69.7 | 0.97 |
| | Material | /1./ | 09.7 | 0.57 |
| | Software | 38.2 | 47.8 | 1.25 |
| | Screensavers | 7.6 | 9.5 | 1.25 |
| | Wallpapers | 7.6 | 9.5 | 1.25 |
| | Pictures | 21.5 | 26.9 | 1.25 |
| | Mobile Ring Tones | 10.0 | 12.4 | 1.24 |
| | Games | 4.4 | 5.5 | 1.25 |
| | Videos | 19.9 | 24.9 | 1.25 |
| | Music | 19.5 | 24.4 | 1.25 |
| | Movies | 13.5 | 16.9 | 1.25 |
| | Adult Content | 0.0 | 0.0 | 0.0 |
| Online Services | Buy non travel | 0.0 | 0.0 | 0.0 |
| | products | | | |
| | Net banking | 32.7 | 40.8 | 1.24 |
| | Buy travel products | 36.3 | 45.3 | 1.24 |
| | tickets | | | |
| | Online bill payment | 33.9 | 42.3 | 1.24 |
| | Online Movie tickets | .4 | .5 | 1.25 |
| | Online stock trading | 29.1 | 36.3 | 1.24 |
| | Check news | 27.5 | 29.4 | 1.06 |
| | Read Magazines | 32.7 | 25.9 | 0.79 |
| | Read Newspaper | 25.9 | 27.4 | 1.05 |
| | E greetings | 16.3 | 15.4 | 0.94 |
| | Online Insurance | 0.0 | 0.0 | 0.0 |
| | services | | | |
| Online Buying | Computer hardware | 7.6 | 9.5 | 1.25 |
| | Computer software | 7.6 | 9.5 | 1.25 |
| | Games CDs | 0.0 | 0.0 | 0.0 |
| | Music CDs | 0.0 | 0.0 | 0.0 |
| i l | Magazines | 4.0 | 5.0 | 1.25 |
| | Newspaper | 4.0 | 5.0 | 1.25 |
| | Books | 6.0 | 7.5 | 1.25 |
| | Home | 0.0 | 0.0 | 0.0 |
| | Electronic appliances | 0.0 | 0.0 | 0.0 |
| | Cloths | 0.0 | 0.0 | 0.0 |
| | shoes | 0.0 | 0.0 | 0.0 |
| | Furniture | 0.0 | 0.0 | 0.0 |
| | Flowers | 2.0 | 2.5 | 1.25 |
| | Jewellery | 7.6 | 9.5 | 1.25 |
| | Gift items | 0.0 | 0.0 | 0.0 |
| | Sports Fitness | 0.0 | 0.0 | 0.0 |
| Response to TV Ad | Clicked a sponsored | 5.9 | 14.4 | 2.44 |
| | search ad | | | ļ |
| | Clicked a | .0 | 0.0 | 0.0 |
| | product/service mailer | | | |
| | Bought in a special | 5.0 | 7.5 | 1.3 |
| | promotion deal | | 0.5 | l |
| | Clicked a banner ad | 3.9 | 2.5 | 0.0 |
| | None of the above | 96.7 | 0.0 | 0.0 |

| problem of disconnection | Sometime | 68.1 | 75.1 | 1.10 |
|---------------------------------------|-------------------|------|----------|-------|
| PLUMENIUM VI HIJEOHMEELIOM | Always | .0 | 0.0 | 0.0 |
| | never | 31.9 | 24.9 | 0.78 |
| Computer gets hang up | Sometime | 60.6 | 65.7 | 1.08 |
| requently | Always | 11.6 | 9.5 | 0.81 |
| ~ ~ y = v = t = y | never | 27.9 | 24.9 | 0.89 |
| problem of downloading | Sometime | 58.2 | 62.7 | 1.07 |
| noment of downloading | Always | 7.1 | 5.5 | 0.77 |
| | never | 34.5 | 31.8 | 0.92 |
| problem of virus | Sometime | 92 | 41.3 | 0.44 |
| doucht of virus | Always | 5.1 | 8.0 | 1.56 |
| | never | 2.3 | 50.7 | 22.04 |
| roblem of expiry of | Sometime | 26.7 | 33.3 | 1.24 |
| vebsites | Always | 7.6 | 9.5 | 1.25 |
| CROILCD | never | 65.7 | <u> </u> | 0.87 |
| roblem of expiry of web | Sometime | 34.3 | 42.8 | 1.24 |
| ages | Always | .0 | 42.8 | 0.0 |
| ages | | 65.7 | 57.2 | 0.0 |
| | never Sometime | 24.3 | 30.3 | 1.24 |
| roblem of website out look | Always | 7.6 | <u> </u> | 1.24 |
| | | 68.1 | <u> </u> | 0.88 |
| 6 | never Somotime | | | |
| formation on websites are | Sometime | 71.7 | 48.8 | 0.68 |
| ot updated | Always | 4.7 | 14.9 | 3.17 |
| · · · · · · · · · · · · · · · · · · · | never | 22.7 | 36.3 | 1.59 |
| d banners on web pages | Sometime | 11.6 | 14.4 | 1.24 |
| uses disturbances to me | Always | 51.4 | 49.3 | 0.95 |
| | never | 37.1 | 36.3 | 0.97 |
| oblem of speed in Internet | Sometime | 34.7 | 33.3 | 0.95 |
| | Always | 21.9 | 27.4 | 1.25 |
| | never | 43.4 | 39.3 | 0.90 |
| oblem of hacking of user | Sometime | 8.3 | 29.9 | 3.60 |
| count | Always | 4.0 | 5.0 | 1.25 |
| | never | 91.6 | 65.2 | 0.71 |
| lo not get necessary | Sometime | 30.3 | 37.8 | 1.24 |
| uidelines & support while | Always | 6.0 | 7.5 | 1.25 |
| urfing on Internet | never | 63.7 | 54.7 | 0.85 |
| TI Internet is the best way | Disagree | 6.0 | 7.5 | 1.25 |
| f Communication | Can't Say | 37.8 | 32.3 | 0.85 |
| | Agree | 56.2 | 60.2 | 1.07 |
| aternet is ocean of | Disagree | 11.6 | 14.4 | 1.24 |
| nowledge | Can't Say | 6.0 | 7.5 | 1.25 |
| | Agree | 82.5 | 78.1 | 0.94 |
| ternet increases my level of | Disagree | 6.0 | 2.5 | 0.41 |
| vareness | Can't Say | 17.5 | 21.9 | 1.25 |
| | Agree | 76.5 | 75.6 | 0.98 |
| ternet is vital to my job | Disagree | 30.3 | 22.9 | 0.75 |
| | Can't Say | 6.0 | 7.5 | 1.25 |
| | Agree | 63.7 | 69.7 | 1.09 |
| nternet is vital to my life | Disagree | 52.2 | 50.2 | 0.96 |
| | Can't Say | 13.9 | 7.5 | 0.53 |
| | Agree | 33.9 | 42.3 | 1.24 |

| Internet helps me to achieve | Disagree | 36.3 | 40.3 | 1.11 |
|--|-----------|------|-------|------|
| a balance between my life at | Can't Say | 49.8 | -42.3 | 0.84 |
| work and home | Agree | 13.9 | 17.4 | 1.25 |
| Internet is simple to use | Disagree | 4.0 | .0 | 0.0 |
| - | Can't Say | 10.0 | 7.5 | 0.75 |
| | Agree | 86.1 | 92.5 | 1.07 |
| Internet is easy to use | Disagree | 7.6 | 9.5 | 1.25 |
| - | Can't Say | 19.9 | 10.0 | 0.50 |
| | Agree | 72.5 | 80.6 | 1.11 |
| Internet is economical to use | Disagree | 6.0 | .0 | 0.0 |
| | Can't Say | 17.5 | 26.4 | 1.50 |
| | Agree | 76.5 | 73.6 | 0.96 |
| Internet is helpful in getting | Disagree | 4.0 | .0 | 0.0 |
| information | Can't Say | 15.9 | 10.0 | 0.62 |
| | Agree | 80.1 | 90.0 | 1.12 |
| Internet saves time | Disagree | 4.0 | 5.0 | 1.25 |
| | Can't Say | 31.1 | 28.9 | 0.92 |
| | Agree | 64.9 | 66.2 | 1.02 |
| Internet is reliable | Disagree | 23.9 | 24.9 | 1.04 |
| | Can't Say | 21.5 | 21.9 | 1.01 |
| | Agree | 54.6 | 53.2 | 0.97 |
| Work done on Internet is | Disagree | 36.3 | 40.3 | 1.11 |
| fully secured | Can't Say | 31.5 | 39.3 | 1.24 |
| j | Agree | 32.3 | 20.4 | 0.63 |
| Internet is essential to | Disagree | 36.3 | 12.4 | 0.34 |
| communicate with my family | Can't Say | 49.8 | 32.8 | 0.65 |
| and friends | Agree | 13.9 | 54.7 | 3.93 |
| I trust the news I read on the | Disagree | 12.4 | 15.4 | 1.24 |
| Internet. | Can't Say | 37.5 | 36.8 | 0.98 |
| | Agree | 50.2 | 47.8 | 0.95 |
| Internet reduces the distance | Disagree | .0 | .0 | 0.0 |
| barriers for us | Can't Say | 31.5 | 24.4 | 0.77 |
| | Agree | 68.5 | 75.6 | 1.10 |
| Use of Internet is waste of | Disagree | 68.1 | 75.1 | 1.10 |
| time | Can't Say | 31.5 | 24.4 | 0.77 |
| | Agree | .4 | .5 | 1.25 |
| Use of Internet is waste of | Disagree | 62.5 | 68.2 | 1.09 |
| money | Can't Say | 25.5 | 21.9 | 0.85 |
| | Agree | 12.0 | 10.0 | 0.83 |
| Internet ruins an individual | Disagree | 40.6 | 50.7 | 1.24 |
| | Can't Say | 53.0 | 41.3 | 0.77 |
| | Agree | 6.4 | 8.0 | 1.25 |
| Internet increases level of | Disagree | 12.0 | 14.9 | 1.23 |
| confidence | Can't Say | 33.1 | 31.3 | 0.94 |
| | Agree | 55.0 | 53.7 | 0.94 |
| It is difficult to imagine life | Disagree | 39.4 | 39.3 | 0.97 |
| without the Internet | Can't Say | 15.9 | 14.9 | 0.93 |
| ······································ | Agree | 44.6 | 45.8 | 1.02 |
| Internet helps me to decide | Disagree | 26.3 | 22.9 | 0.87 |
| | Can't Say | 41.4 | 36.8 | 0.87 |
| products/brands that I want | | | | |

| I mufau to collect and | Diagona | 120 | 12.4 | 0.00 |
|--|-----------------------|---------------------|----------|------|
| I prefer to collect and compare information | Disagree Can't Say | <u>13.9</u> 79.2 | <u> </u> | 0.89 |
| available on Internet | | 26.7 | | 0.68 |
| regarding products/services | Agree | 20.7 | 33.3 | 1.24 |
| before making actual | | | | |
| purchase | | | | |
| Information Technology is | Disagree | 9.2 | 6.5 | 0.70 |
| an essential part of my life | Can't Say | 12.0 | 14.9 | 1.24 |
| | Agree | 78.9 | 78.6 | 0.99 |
| Information Technology | Disagree | 27.8 | .0 | 0.0 |
| brings fun to my life | Agree | 41 | 71.1 | 1.73 |
| I am dependent on | Disagree | 13.9 | 7.5 | 0.53 |
| Information Technology | Can't Say | 25.1 | 26.4 | 1.05 |
| | Agree | 61.0 | 66.2 | 1.08 |
| Wireless technology has | Disagree | 20.0 | 8.5 | .42 |
| made my life easier | Can't Say | 76.0 | 19.9 | .26 |
| | Agree | 4.0 | 71.6 | 17.9 |
| Information Technology | Disagree | 1.2 | 1.5 | 1.25 |
| makes life better | Can't Say | 20.7 | 20.9 | 1.00 |
| | Agree | 78.1 | 77.6 | 0.99 |
| Information Technology | Disagree | 14.3 | 12.9 | 0.90 |
| changes so fast that it is hard | Can't Say | 33.1 | 31.3 | 0.94 |
| to keep up with it | Agree | 52.6 | 55.7 | 1.05 |
| I cannot imagine life without | Disagree | 17.5 | 21.9 | 1.05 |
| computers | Can't Say | 18.3 | 17.9 | 0.97 |
| computers | Agree | 64.1 | 60.2 | 0.93 |
| Awareness of computer has | Disagree | .0 | .0 | 0.0 |
| become important for | Can't Say | 23.5 | | 0.82 |
| children also | Agree | 76.5 | 80.6 | 1.05 |
| I am happy with who I am | Disagree | .0 | .0 | 0.0 |
| and happy with who a and | Can't Say | 15.5 | 14.4 | 0.92 |
| | Agree | 84.5 | 85.6 | 1.01 |
| I try to improve myself | Disagree | .0 | .0 | 0.0 |
| | Can't Say | 14 | 38.8 | 2.77 |
| | Agree | 80 | 61.2 | 0.76 |
| I can make a difference in | Disagree | 24.3 | .5 | 0.02 |
| protecting the environment | Can't Say | 13.4 | 26.9 | 2.00 |
| ************************************** | Agree | 62.4 | 72.6 | 1.16 |
| I am willing to spend more | Disagree | 2.0 | 2.5 | 1.25 |
| money on environmentally | Can't Say | 29.5 | 31.8 | 1.07 |
| friendly products | Agree | 68.5 | 65.7 | 0.95 |
| I have confidence in the | Disagree | 7.6 | 9.5 | 1.25 |
| economy of India | Can't Say | 32.3 | 25.4 | 0.78 |
| · ·····• | Agree | 60.2 | 65.2 | 1.08 |
| It is becoming difficult to | Disagree | 33.9 | 42.3 | 1.24 |
| stay in touch with my friends | Can't Say | 41.8 | 32.3 | 0.77 |
| and family | Agree | 24.3 | 25.4 | 1.04 |
| Many times I buy those | Disagree | 47.0 | 43.8 | 0.93 |
| things which I cannot really | Can't Say | 32.3 | 30.3 | 0.93 |
| afford | Agree | 20.7 | 25.9 | 1.25 |
| The future offers more and | Disagree | 1.6 | 2.0 | 1.25 |
| new possibilities | Can't Say | 26.7 | 23.4 | 0.87 |
| | Agree | 71.7 | 74.6 | 1.04 |

| I am good at what I do | Disagree | 6.4 | 8.0 | 1.25 |
|----------------------------------|-----------|------|------|------|
| | Can't Say | 17.1 | 21.4 | 1.25 |
| | Agree | 76.5 | 70.6 | 0.92 |
| I believe price is the best | Disagree | 37.8 | 20.4 | 0.53 |
| indicator of quality | Can't Say | 29.8 | 56.7 | 1.90 |
| - • | Agree | 34.3 | 22.9 | 0.66 |
| I prefer products made in | Disagree | 15.5 | 19.4 | 1.25 |
| my own country | Can't Say | 31.5 | 29.4 | 0.93 |
| - - | Agree | 53.0 | 51.2 | 0.96 |
| I try to avoid surprises in life | Disagree | 32.3 | 40.3 | 1.24 |
| - | Can't Say | 41.4 | 31.8 | 0.76 |
| | Agree | 26.3 | 27.9 | 1.06 |
| I believe movies and TV | Disagree | 11.9 | 20.9 | 1.75 |
| present violence as an | Can't Say | 35.4 | 23.4 | 0.66 |
| acceptable part of society | Agree | 52.6 | 55.7 | 1.05 |
| I believe that the media | Disagree | 25.5 | 31.8 | 1.24 |
| provide me with a fair report | Can't Say | 23.5 | 24.4 | 1.03 |
| of current events | Agree | 51.0 | 43.8 | 0.85 |
| I rarely look back on the | Disagree | 18.7 | 18.4 | 0.98 |
| past; the present and future | Can't Say | 7.2 | 9.0 | 1.25 |
| are more important | Agree | 74.1 | 72.6 | 0.97 |
| Mental growth is more | Disagree | 2.8 | 3.5 | 1.25 |
| important to me than | Can't Say | 31.5 | 34.3 | 1.08 |
| material growth | Agree | 65.7 | 62.2 | 0.94 |
| I distrust companies that | Disagree | 25.1 | 31.3 | 1.24 |
| make a lot of noise about | Can't Say | 46.2 | 32.8 | 0.70 |
| their caring social attitude | Agree | 28.7 | 35.8 | 1.24 |
| I feel confident in my ability | Disagree | 6.0 | 7.5 | 1.25 |
| to be successful | Can't Say | 21.1 | 16.4 | 0.77 |
| | Agree | 72.9 | 76.1 | 1.04 |
| Having upscale, luxury items | Disagree | 16.7 | 15.9 | 0.95 |
| makes me feel better about | Can't Say | 29.1 | 26.4 | 0.90 |
| myself | Agree | 54.2 | 57.7 | 1.06 |
| My lifestyle revolves around | Disagree | 8.7 | 4.5 | 0.51 |
| my child(ren)'s activities | Can't Say | 31.8 | 38.3 | 1.20 |
| | Agree | 59.3 | 57.2 | 0.96 |
| I am a goal-oriented person | Disagree | 11.2 | 9.0 | 0.80 |
| | Can't Say | 20.7 | 25.9 | 1.25 |
| | Agree | 68.1 | 65.2 | 0.95 |
| I am a self-centered person | Disagree | 43.4 | 39.3 | 0.90 |
| • | Can't Say | 21.9 | 17.4 | 0.79 |
| | Agree | 34.7 | 43.3 | 1.24 |
| I enjoy taking risks | Disagree | 25.1 | 16.4 | 0.65 |
| | Can't Say | 18.7 | 23.4 | 1.25 |
| | Agree | 56.2 | 60.2 | 1.07 |
| I believe that I am influential | Disagree | 12.0 | 10.0 | 0.83 |
| in my community | Can't Say | 29.5 | 21.9 | 0.74 |
| | Agree | 58.6 | 68.2 | 1.16 |
| I consider myself to be an | Disagree | 13.1 | 16.4 | 1.25 |
| innovator | Can't Say | 33.1 | 26.4 | 0.79 |
| 4 | Agree | 53.8 | 57.2 | 1.06 |

| Many times I try to do more | Disagree | 37.8 | .5 | 0.01 |
|--|-------------------|------|------|------|
| than one thing at the same | Can't Say | 16.7 | 20.9 | 1.25 |
| time | Agree | 45.4 | 78.6 | 0.16 |
| If I do not write something | Disagree | 31.1 | 23.9 | 0.76 |
| down, I forget that easily | Can't Say | 22.3 | 22.9 | 1.02 |
| | Agree | 46.6 | 53.2 | 1.14 |
| I need to manage my time | Disagree | 16.7 | 20.9 | 1.25 |
| more efficiently | Can't Say | 33.5 | 36.8 | 1.09 |
| - | Agree | 49.8 | 42.3 | 0.84 |
| I am able to afford the things | Disagree | .0 | .0 | 0.0 |
| that are important to me | Can't Say | 14.3 | 17.9 | 1.25 |
| - | Agree | 85.7 | 82.1 | 0.95 |
| I am in excellent physical | Disagree | 7.2 | 9.0 | 1.25 |
| condition | Can't Say | 21.9 | 22.4 | 1.02 |
| | Agree | 70.9 | 68.7 | 0.96 |
| I enjoy a good family life | Disagree | .4 | .5 | 1.25 |
| | Can't Say | 16.3 | 20.4 | 1.25 |
| | Agree | 83.3 | 79.1 | 0.94 |
| I am in control of my life | Disagree | 17.5 | 16.9 | 0.96 |
| | Can't Say | 15.5 | 19.4 | 1.25 |
| | Agree | 66.9 | 63.7 | 0.95 |
| I am satisfied with my life | Disagree | 7.17 | 12.9 | 1.79 |
| | Can't Say | 37.8 | 42.3 | 1.11 |
| | Agree | 54.8 | 44.8 | 0.81 |
| I use to buy expensive | Disagree | 61.8 | 52.2 | 0.84 |
| clothing | Can't Say | 11.6 | 14.4 | 1.24 |
| | Agree | 26.7 | 33.3 | 1.24 |
| I like going on expensive | Disagree | 62.5 | 53.2 | 0.85 |
| vacations | Can't Say | 9.9 | 24.9 | 2.51 |
| | Agree | 27.4 | 21.9 | 0.79 |
| I like having expensive | Disagree | 55.0 | 48.8 | 0.88 |
| jewelry/watches | Can't Say | 25.1 | 26.4 | 1.05 |
| | Agree | 19.9 | 24.9 | 1.05 |
| I like dining at "in" | Disagree | 23.9 | 29.9 | 1.25 |
| restaurants | Can't Say | 15.5 | 14.4 | 0.92 |
| | Agree | 60.6 | 55.7 | 0.91 |
| I like shopping at prestigious | Disagree | 26.7 | 28.4 | 1.06 |
| stores | Can't Say | 28.7 | 25.9 | 0.90 |
| | Agree | 44.6 | 45.8 | 1.02 |
| I like to be tidy and | Disagree | 2.4 | 3.0 | 1.02 |
| attractive | Can't Say | 24.7 | 25.9 | 1.04 |
| 14173 19687 C | Agree | 72.9 | 71.1 | 0.97 |
| I like to watch TV | Disagree | 30.7 | 27.9 | 0.97 |
| advertising | Can't Say | 21.1 | 11.9 | 0.56 |
| au ver ublig | | 48.2 | 60.2 | 1.24 |
| I usually fast forward | Agree Disagree | 11.1 | 9.5 | 0.85 |
| | | | | |
| through the advertisements when watching a recorded | Can't Say | 36.4 | 35.3 | 0.96 |
| show | Agree | 48.8 | 55.2 | 1.13 |
| I trust the news that I watch | Disagree | 19.1 | 23.9 | 1.25 |
| on TV | Can't Say | 39.8 | 34.8 | 0.87 |
| | Agree | 41.0 | 41.3 | 1.00 |

| I rarely change channel | Disagree | 34.62 | 26.4 | 0.76 |
|-----------------------------------|-------------------|--------------|------------|------|
| when a commercial comes on | Can't Say | 49.4 | 41.8 | 0.84 |
| during a TV show I am | | 16.3 | 31.8 | 1.95 |
| interested in | Agree | 10.5 | 51.6 | 1.95 |
| I prefer to get all my | Disagree | 25.9 | 27.4 | 1.05 |
| shopping done in one large | Can't Say | 21.9 | 27.4 | 1.25 |
| supermarket | Agree | 52.2 | 45.3 | 0.86 |
| I often switch brands | Disagree | 31.5 | 34.3 | 1.08 |
| because of bargains/special | Can't Say | 20.7 | 25.9 | 1.25 |
| offers | Agree | 47.8 | 39.8 | 0.83 |
| I like try/taste samples of | Disagree | 20.7 | 20.9 | 1.00 |
| products demonstrated | Can't Say | 32.7 | 30.8 | 0.94 |
| F | Agree | 46.6 | 48.3 | 1.03 |
| I will go out of my way to | Disagree | 37.5 | 36.8 | 0.98 |
| shop where I can save money | Can't Say | 23.5 | 24.4 | 1.03 |
| | Agree | 39.0 | 38.8 | 0.99 |
| Supermarket private label | Disagree | 40.6 | 10.4 | 0.25 |
| offer same quality as known | Can't Say | 21.54 | 47.8 | 2.21 |
| brands | Agree | 33.8 | 41.8 | 1.23 |
| I enjoy trying new products | Disagree | 36.4 | 30.3 | 0.83 |
| even if I'm not sure I'll like it | Can't Say | 30 | 32.3 | 1.07 |
| | Agree | 33.8 | 37.3 | 1.10 |
| I always try to buy fat- | Disagree | 21.9 | 9.5 | 0.43 |
| free/low fat version of a | Can't Say | 29.8 | 39.8 | 1.33 |
| product | Agree | 53.6 | 50.7 | 0.94 |
| Worth paying a little more | Disagree | .0 | .0 | 0.0 |
| for higher quality food | Can't Say | 7.9 | 10.0 | 1.26 |
| products | Agree | 92.4 | 90.0 | 0.97 |
| Once I found a brand I like, | Disagree | 19.9 | 24.9 | 1.25 |
| I stick with it | Can't Say | 12.7 | 15.9 | 1.25 |
| | Agree | 67.3 | 59.2 | 0.87 |
| I look for nutritionally | Disagree | 4.7 | .0 | 0.0 |
| fortified food products | Can't Say | 24.4 | 36.3 | 1.48 |
| * | Agree | 71.8 | 63.7 | 0.88 |
| I often use the nutritional | Disagree | 15.1 | 9.0 | 0.59 |
| labels on food to help me | Can't Say | 30.2 | 37.8 | 1.25 |
| select. | Agree | 54.8 | 53.2 | 0.97 |
| I often buy items thought of | Disagree | 8.8 | 10.9 | 1.23 |
| as organic foods | Can't Say | 49.8 | 52.2 | 1.04 |
| - | Agree | 41.4 | 36.8 | 0.88 |
| I prefer to buy food items | Disagree | 39.2 | 4.0 | 0.10 |
| that help me manage my | Can't Say | 29 | 46. | 1.59 |
| weight | Agree | 32 | 49. | 1.55 |
| I want to buy what my kids | Disagree | 14.7 | 15.4 | 1.04 |
| ask for | Can't Say | 31 | 42.3 | 1.36 |
| | Agree | 54.1 | 42.3 | 0.78 |
| I look for food products my | Disagree | 33.4 | 21.9 | 0.65 |
| kids can fix themselves | Can't Say | 41.8 | 52.2 | 1.24 |
| | | | | |
| | | 24.7 | 25.9 | 1.04 |
| I look for certain foods solely | Agree Disagree | 24.7 12.7 | 25.9 .0 | 1.04 |