

APPENDIX II

Mean Scores on the Personality Traits of Forced, Chanced and Trained Entrepreneurs

Personality Traits	Mean Scores of Entrepreneurs		
	Forced	Chanced	Trained
1. Taking initiative	2.60	2.70	2.70
2. Opportunity seeker	1.90	1.80	1.90
3. Persistence	2.40	2.30	2.80
4. Information seeking	1.40	1.50	1.70
5. Concern for high quality	1.70	1.70	2.10
6. Commitment to work contract	1.50	1.50	1.70
7. Systematic planning	1.60	1.80	1.90
8. Problem solving	2.30	2.30	2.40
9. Self confidence	2.40	2.50	2.70
10. Persuasiveness	1.90	1.80	1.80
11. Use of influence strategies	1.50	1.30	1.50
12. Goal setting	1.80	1.70	1.70
13. Risk taking	1.10	1.10	1.10