

CHAPTER VII

FACTOR COST OF HIGHER EDUCATION IN  
TAMIL NADU

This chapter attempts at examining the magnitude of the draft made by higher education on the resources of the community.

Our enquiry is confined to higher education at the under-graduate level in Universities and Colleges of Tamil Nadu. The period of our study is the academic year June 1978 - May 1979, the year of our sample survey.

The methodology adopted to measure the magnitude of resources used up in higher education at the under-graduate level in Tamil Nadu is based on that of Pro. T.W.Schultz in the Capital Formation by Education",

and adapted by Prof. V.N. Kothari in "Factor cost of Education in India",<sup>1</sup> of estimating the direct as well as the indirect costs of education.

Costs of Education:

According to Prof. T.W. Schultz, the costs paid by the student and his family and the costs paid by others as for example, the community, state, the union Government, voluntary agencies etc..... constitute the factor costs of schooling. The costs paid by the student and his family can be called private costs, while those paid by others can be called social costs. Private costs can further be classified into costs borne by parents and opportunity costs (earnings foregone) by students while attending school.

Costs of education, says, Prof. Gary S. Becker, include:

(a) Private costs and (b) Social costs. Private costs can be divided into direct costs including costs of tuition, books, equipment, staying in hostel, etc....., and indirect costs comprising opportunity costs. Social costs, similarly, can be direct costs including the sum total of expenditures by colleges, and indirect costs consisting of earnings foregone.<sup>2</sup>

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1. a) Schultz, T.W. - Capital formation being Education, Journal of Political Economy, 1960.
  - b) Kothari, V.N. - Factor cost of Education in India, The Indian Economics Journal, Volume XIII, No.5, April - June 1966
  2. a) Schultz, T.W. The Economic Value of Education New York, 1963
  - b) Becker G.S. Human Capital, Columbia University Press, New York, 1964.

In our present analysis, direct costs consists of governmental as well as private institutional expenditure and fees (net of scholarships) and other incidental expenses incurred by the pupils. The indirect costs consists of the alternative earnings foregone by the students while in college and constitute an important element in the cost of education.

#### Earnings Foregone

The estimate the earnings foregone we need to know the number of under-graduate students in higher education in Tamil Nadu. Table VII (1) gives the number of under-graduate students in Arts, Science and Commerce Colleges (General Education) and Engineering and Medical Colleges (Professional Education) in Tamil Nadu in 1978-79. The data are obtained from the Performance Budgets of the Government of Tamil Nadu.<sup>3</sup>

Our next problem is to estimate the earnings foregone by students. In order to calculate the alternative earnings, we need to know the labour force participation rates by age, sex, wage-rate and corresponding educational qualification.

The average age of the sample population is 19. We can reasonably presume that the earnings forgone

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3. a) Performance Budgets, 1979-80 - Social Education, Collegiate Education and Technical Education.
  - b) Performance Budget, 1979-80 - Medical Education, Government of Tamil Nadu, March - April 1979, Madras.

by under-graduate students of higher education would be equivalent to that of a secondary grade school teacher,<sup>4</sup> a junior clerk in an educational institution or government officer, a junior accountant in a private firm or a junior clerk in a nationalised bank in the initial stages of their career. The reasons for this assumption are:

- 1) the minimum qualification for a secondary grade school teacher is S.S.L.C./Matriculation and a trained teacher's certificate of secondary grade or a senior grade basic teacher's certificate;
- 2) the minimum qualification for a junior clerk in an educational institution or a government office is S.S.L.C./Matriculation with or without the knowledge of typewriting;

4. Educational Administration in Tamil Nadu  
(a survey report) - 1977 - National Staff College for Educational Planners and Administrators, 17-B, Sri Aurobindo Marg, New Delhi.

Note In Tamil Nadu there are two types of Primary School Teachers, namely,

- a) Secondary Grade Teacher - Those who have passed S.S.L.C./Matriculation and hold a trained teacher's certificate of secondary grade or a senior grade basic teacher's certificate. They can teach in primary schools from class I to class VIII; and
- b) Higher Elementary Grade Teacher - Those who passed class VIII and a trained teacher's certificate of higher elementary grade or a junior grade basic teacher's certificate. They can teach in primary schools from class I to class V.

TABLE VII - (1)

## TAMIL NADU

NUMBER OF UNDER-GRADUATE STUDENTS OF HIGHER  
EDUCATION - 1978-79

Course-wise break-up of students	Men	Women	Total
General Education	78,730	36,488	1,15,218
Professional Education	17,170	3,030	20,200
Total	95,900	39,518	1,35,418

TABLE VII - (2)

## TAMIL NADU

ACTUAL EARNINGS OF A SECONDARY GRADE SCHOOL  
TEACHER, JUNIOR CLERK AND JUNIOR  
ACCOUNTANT\* - 1978-79

(in Rupees)

Type of job	Earnings per month Rs. 00	Earnings per year Rs. 00
Secondary Grade School Teacher	365.00	4,380.00
Junior Clerk in an Educational Institution	365.00	4,380.00
Junior Clerk in Government Office	365.00	4,380.00
Junior Accountant	475.00	5,700.00
Junior Clerk in a Nationalised Bank	596.00	7,152.00

\* Note: Total starting salaries including usual allowances  
Source: Data collected from Government and Private sources,  
Tamil Nadu, 1978-79.

- 3) the minimum qualification for a junior accountant in a private firm is S.S.L.C./Matriculation and a certificate or diploma from a recognized school of commerce;
- 4) the minimum qualification for a junior clerk in a nationalised bank is S.S.L.C./Matriculation with 60% or above marks; and
- 5) a secondary grade school teacher, a junior clerk or accountant normally starts earning at the age of 19.

The actual rates of earnings of a secondary grade school teacher, a junior clerk and a junior accountant in Tamil Nadu during 1978-79 are given in Table - VII (2). Since alternative sources of employment are possible, the earnings also differ. Therefore, in estimating the earnings forgone by undergraduate students of higher education, we could apportion an upper estimate as well as a lower estimate. For students of general education, the upper estimate of earnings forgone could be assumed as the earnings of a secondary grade school teacher or a junior clerk in an educational institution or government office with 100% of men and 50% of women students as economically active, and the lower estimate as 100% of men and only 25% of women students as economically active. For students of professional education, since the more talented students are admitted to professional education, it is assumed that the upper estimate of the earnings foregone would be equivalent to the earnings of a junior clerk in a nationalised bank

and the lower estimate equivalent to the earnings of a junior accountant. We assume that 100% of men and women of professional education would have been economically active.

The upper and lower estimates of earnings foregone by students of general and professional education are worked out in Table VII-(3). These estimates are prepared from the data given in Table VII-(1) and VII (2). The total earnings per year are shown in lakhs of rupees. The figures have been rounded up to the nearest lakh. The total earnings foregone at current prices came to Rs.424<sup>7</sup> lakhs (upper estimate) and Rs.3848 lakhs lower estimate for general education, and Rs.1445 lakhs (upper estimates) and Rs.1152 lakhs (lower estimate) for professional education.

We next proceed to analyse the current resource costs of providing educational services. These can be broadly divided into direct and indirect expenditure on education, the terms commonly used in government publications. Under direct expenditure we have such items as salaries of teaching staff, salaries of non-teaching staff, expenditure on equipment and other appliances (recurring), expenditure on non-specified items, fees paid by the pupils and expenditure of pupils on non fees. By fees we mean net fees (college and university exam fees) after deducting scholarships and free-ships. By non-fees we mean expenditure on such items as books and stationery, miscellaneous items, staying in a hostel etc.<sup>5</sup> Indirect expenditure includes expen-

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5. Refer Chapter V of this thesis on 'Private Expenditure on Higher Education'.

diture on direction and inspection of educational institutions, expenditure on buildings, hostels, scholarships and other financial grants, expenditure on equipment and other appliances (non-recurring) and expenditure on other items.<sup>6</sup>

The net fees paid by the students (college and university exams fees) during 1978-79 came to Rs.530 lakhs for general education and Rs.103 lakhs for professional education. Expenditure on non-fees by the students, that is on books, stationery, private tuition, miscellaneous items, hostel room rent, hostel mess, snacks and refreshments, and short and long distance travel, came to Rs.1452 lakhs for general education and Rs.469 lakhs for professional education.

Direct expenditure by government came to Rs.2266 lakhs and Rs.858 lakhs each for general and professional education. Indirect expenditure on direction and supervision and miscellaneous items amounted to Rs.77 lakhs for general education and Rs.150 lakhs for professional education. The details are given in Table VII - (4).

We must also include implicit interest and depreciation on the physical capital invested in higher education institutions, for arriving at current resource costs of providing educational services. The data relating to the value of capital stock in higher educational institutions are not available. It is however, possible to make an estimate. The Performance Budgets

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6. Refer footnote (2) of Chapter III of this thesis on "Direct and Indirect Expenditure".

TABLE VII - (3)

TAMIL NADU

UPPER AND LOWER ESTIMATES OF EARNINGS FORGONE BY STUDENTS OF GENERAL AND PROFESSIONAL EDUCATION

1978 - 79

Course	Number of students		Total	No. of students Assumed to be Economically active	
	Men	Women		Men	Women
1	2	3	4	5	6
<u>General Education</u>					
Upper Estimate	78,730	36,488	1,15,218	78,730	18,244
Lower Estimate	78,730	36,488	1,15,218	78,730	9,122
<u>Professional Education</u>					
Upper Estimate	17,170	3,030	20,200	17,170	3,030
Lower Estimate	17,170	3,030	20,200	17,170	3,030

(CONTD....)

TABLE VII - (3) (CONTD...)

Course	Earnings per year Rs.00		Total earnings per year Rupees in lakhs	
	7	8	Men	Women
1				
				Total
				10
<u>General Education</u>				
Upper Estimate	4,380	4,448	799	4,247
Lower Estimate	4,380	3,448	400	3,848
<u>Professional Education</u>				
Upper Estimate	7,152	1,228	217	1,445
Lower Estimate	5,700	979	173	1,152

Note: a) Prepared from Table VII - (1) and VII - (2);

b) Col. (6) of General Education is 50% and 25% of Col. (3) for upper and lower estimates, respectively.

on different stages and types of education published by the Government of Tamil Nadu provides data relating to investment in educational institutions for recent years. We have taken the data relating to the years 1976-77, 1977-78 and 1978-79. Object-wise classification on the amount of expenditure on buildings was available for general education. For technical education as no such classification was available, we have calculated the total expenditure on Minor and Major Works, Machinery and Equipment and Motor Vehicle as equivalent to the expenditure on buildings. As no separate data relating to buildings or their equivalent were available for medical education, we have imputed to medical education, the same amount of expenditure on buildings as worked out for technical education.

On this basis the physical capital invested in buildings was calculated in the following manner:

- 1) First, the average annual enrolment of students in general and professional education for the three year period 1973-74 to 1975-76 was calculated.
- 2) Secondly, the average annual enrolment of students in general and professional education for the three year period 1976-77 to 1978-79 was calculated.
- 3) Thirdly, to find out the average increase in enrolment between 1976-77 and 1978-79, the difference in the average annual enrolment of students between the two-three year periods, 1973-74 to

1975-76 and 1976-77 to 1978-79 was calculated.

- 4) Fourthly, the total amount spent on buildings from 1976-77 to 1978-79 on general and professional education, on the basis outlined above, was calculated.
- 5) Fifthly, the amount of physical capital to be invested on buildings in any particular year is estimated on the demand for additional accommodation arising out of new enrolments in that year and in the previous, say three years as well as forecast of additional enrolment in the next three years. Thus for example, the estimated investment on buildings during 1978-79 was based on the number of additional enrolments, say from 1976-77 to 1978-79, and the forecast of additional enrolments for the next three years. The forecast for the future is based on the average rate of additional enrolment during 1976-1979. On this basis, we have calculated the total of the actual and estimated investment on buildings from 1976 to 1979. We have also calculated the enrolment rates of two-three year periods, from 1973-74 to 1975-76 and from 1976-77 to 1978-79. The difference in the average rate of enrolment during these two-three year periods, gives us the increase in the average rate of enrolment during 1976-1979. By dividing the total investment on buildings during 1976-79 by the increase in the average rate of enrolment, we get the expenditure per student on buildings during 1976-79. The total capital invested on buildings during

TABLE VII - (4)  
 FACTOR COST OF HIGHER EDUCATION IN TAMIL  
 NADU AT CURRENT PRICES - 1978-79

(Rupees in Lakhs)

Sr. No.	Items	General Education	Professional Education
1.	2	3	4
1.	Net fees paid by the students (College & University Exam fees)	530	103
2.	Expenditure on Non-fees by the students	1452	469
3.	Direct expenditure by government	2266	858
4.	Interest and Depreciation (Implicit)	660	192
5.	Direction and Supervision	263	114
6.	Miscellaneous Indirect Expenditure	51	36
7.	Earnings foregone (upper estimate)	4247	1445
8.	Earnings foregone (Lower estimate)	3848	1152
9.	Total of all costs (upper estimate)	9232	3217
10.	Total of all costs (lower estimate)	8833	2924

Note:

- a) Items 1 and 2 are prepared from Chapter V, Table V (12) of this thesis as explained in foot note 4, page 7.
- b) Items 3, 5 and 6 have been taken from the Performance Budgets, 1979-80, foot note 3, Chapter VII.
- c) Item 4 is explained in page number 224f.
- d) Items 7 and 8 are calculated from Table VII-(3) as explained earlier.

1976-1979 came to Rs.189.9 lakhs for general education and Rs.197.7 lakhs each for technical and medical education. The increase in enrolment came to 6900 for general education and 3715 each for technical and medical education. The expenditure per student came to Rs.2750 for general education and Rs.3715 each for technical and medical education.

- 6) Sixthly, by multiplying the expenditure per student by the number of students enrolled in 1978-79, we get the total investment on buildings for 1978-79 at current prices. The total expenditure came to Rs.5500 lakhs for general education and Rs.1600 lakhs each for technical and medical education.

The depreciation at 2% per annum and the interest rate at 10% on the book value of capital (the rate on fixed deposits in India) came to Rs.660 lakhs for general education and Rs.192 lakhs for professional education.

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Note: As separate data on physical capital invested in Engineering colleges alone were not available, the expenditure given here on buildings for technical education includes both Engineering Colleges and Polytechnics. In calculating the per student expenditure on buildings, we have, therefore, taken the total enrolment in Engineering Colleges and Polytechnics. The amount thus calculated for Engineering Colleges is bound to be on the higher side. Since equivalent amount was imputed for medical education, it is also bound to be on the higher side.

Thus the total factor cost of higher education in Tamil Nadu came to Rs.9232 lakhs (upper estimate) and Rs.8833 lakhs (lower estimate) for general education, and Rs.3217 lakhs (upper estimate) and Rs.2924 lakhs (lower estimate) for professional education.

OBJECTIONS:

It can be argued that these figures overestimate the costs of higher education. The following objections may be raised:

- 1) In the Indian context where there is so much of disguised and open unemployment, it ~~is~~ unrealistic to talk of earnings forgone. The opportunity cost of higher education ~~is~~ zero.
- 2) The assumption that 50% of women students of general education and 100% in professional education would have been economically active is very much often to question.
- 3) Not all college going students forego income while studying. Some of them do combine work with study.

To the first objection that in the face of large scale disguised and open unemployment, it is unrealistic to think of alternative earnings foregone, one must make a distinction between disguised unemployment which refers to zero marginal productivity of labour and open unemployment which refers to the availability of labour at the current wage rate and has no implication about its productivity as such. In the case of the former, additional output is not possible, while in the case of the latter additional output is possible if the currently unemployed can be put to work. The concept of disguised unemployment is

more applicable to unskilled workers while in the case of educated persons open unemployment is more appropriate. From the long-run social point of view, the foregone earnings, says Prof. Mary Jean Bowman,<sup>7</sup> cannot be zero because from the long-run point of view education is just one of the many possible ways of utilizing the time of the unemployed labour.

As Prof. Schultz puts it, the earnings foregone while attending school are likely to exceed all of the other school costs incurred by the students and for them. Earnings foregone, therefore, present an important factor in the factor costs of education. Students can augment the family income by staying home to work than by going for higher education.

To the second objection that 50% of women students of general education and 100% of professional education would have been economically active, we assume that since only the more tabulated students among women go for professional education out of one's own choice rather than due to parental influence or compulsion, they would have been otherwise economically active. As for women students of general education, we have assumed both an upper and a lower estimate. As the percentage of educated women seeking employment is on the increase, we assume that the upper estimate of 50% and the lower estimate of 25% being economically active are within reasonable limits.

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7. Bowman M.J. - Economics of Higher Education,  
Ed. Selma Mushkin.

To the third objection that not all college students forego income while studying, because some of them combine work with study, our experience during the sample survey is to the contrary. In the entire sample population of 1274 students, only 2 students reported as doing part-time work while studying. An important reason for this is the fact that in the universities and colleges of Tamil Nadu, the time table is so drawn up as to engage the students in academic work daily from 10'0 clock in the morning to 4'0 clock in the evening on five or six days in a week. This leaves him little time for part-time employment.

On the basis of our foregoing analysis given in Table VII - (4), we get the following estimates of earnings foregone and total costs of higher education in Tamil Nadu during 1978-79: as given in Table VII-(5)

The importance of earnings foregone is obvious. They formed 46 and 45 per cent each of total costs of higher education for general and professional education, if we take the upper estimate, and 44 and 39 per cent each of the total costs of higher education, if we take the lower estimate.

Resource allocation and cost of higher education:

How much of the states resources are allocated to higher education? The total factor cost of higher education (1978-79) as percentage of state net Domestic Product (1977-78) (SNDP) came

TABLE VII - (5)

## TAMIL NADU

TOTAL FACTOR COST OF HIGHER EDUCATION UPPER  
AND LOWER ESTIMATES OF EARNINGS FOREGONE  
1978 - 79

(Rupees in lakhs)

	Total costs	Earnings foregone
General Education (Upper estimate)	9232 (100)	4247 (46)
General Education (Lower estimate)	3217 (100)	1445 (44)
Professional Education (Upper estimate)	8833 (100)	3848 (45)
Professional Education (Lower estimate)	2924 (100)	1152 (39)

to 2%, if we take the upper estimate and 1.9%, if we take the lower estimate for general education. The corresponding figures for professional education were 0.7% and 0.6% each.

Our next question is: what is the relative cost of higher education in Tamil Nadu? The per capita expenditure on higher education (1978-79) with respect to the per capita income of the state (1977-78) came to:

8:1 (upper estimate) and 7:1 (lower estimate) for general education, and 15:1 (upper estimate) and 14:1 (lower estimate) for professional education. That is to say, the cost of educating a student for general higher education is 8 times the per capita income of the state and that for professional education is 15 times the per capita income of the state. The relevant data are given in Table VII-(6).

TABLE VII - 6

TAMIL NADU - FACTOR COST OF HIGHER EDUCATION - 1978-79  
 THE TOTAL FACTOR COST OF HIGHER EDUCATION (1978-79) AS PERCENTAGE OF SNDP  
 (1977-78) AND THE PER CAPITA EXPENDITURE ON HIGHER EDUCATION  
 (1978-79) AS RATIO OF PER CAPITA INCOME OF STATE  
 (1977 - 78)

Course	Number of students	Total factor cost of Higher Education (1978-79) (Rs. in lakhs)	Per capita expenditure on Higher Education (1978-79) (in rupees)	State Net Domestic Product (SNDP) (1977-78) (Rs. in lakhs)	State per capita income (1977-78) (in rupees)	Column (3) as percentage of column (5)	Column (4) as ratio of column (6)
1	2	3	4	5	6	7	8
General Education (Upper estimate)	1,15,218	9232	8,013	4,66,990	1031	2	8:1
General Education (Lower estimate)	1,15,218	8833	7,666	4,66,990	1031	1.9	7:1
Professional Education (Upper estimates)	20,200	3217	15,926	4,66,990	1031	0.7	15:1

CONTD.....

TABLE VII - 6 (CONTD...)

1	2	3	4	5	6	7	8
Professional Education (Lower estimates)	20,200	2924	14,375	4,66,990	1031	0.6	14:1

Note: SNDP and per capita income of Tamil Nadu refer to 1977 - 78 only, the latest available published data (Quick Estimate). An increase of 10 to 15 per cent may be assumed for 1978-79.

Source: Tamil Nadu - An Economic Appraisal - 1978, Finance Department, Government of Tamil Nadu, Madras 1979.