

APPENDIX-3

Pharma Sales in 13 Key markets (\$ million)¹

Country	Year to Sept 2000	% growth ²
North America	100,202	+ 16
US	94,827	+16
Canada	5,375	+16
Europe (top 5)	52,233	+8
Germany	14,762	+4
France	13,689	+9
Italy	9,279	+11
UK	9,111	+8
Spain	5,392	+8
Japan	51,774	+4
Latin America(top 3)	13,235	+6
Brazil	5,129	-2
Mexico	4,692	+25
Argentina	3,414	-2
Australia/New Zealand	2,896	+11
Selected world	220,340	+10

¹ Retail Pharmacy sales; ² versus the year to September 1999, at constant exchange rates.-