Appendix-D

## Role of Scale II executive when working as Manager and Scale III executive when working as Senior Manager

at Branch.

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"(only degree of authority and responsibilities would be varying)

- 1. To identify business potential in terms of deposits, advances and bills etc. for the Bank.
- 2. To contact and nourish customers and develop potential customers.
- 3. To arrange for field visit in order to apprise the public about the Bank's service and attract customers.
- 4. To operate the branch economically and efficiently.
- 5. To implement the instructions of Reserve Banbk of India, Government of India and other statutory authorities.
- 6. To plan and organise humam resources and other resources for smooth functioning of the branch.
- 7. To ensure proper bouse keeping in the branch .
- 8. To submit periodically returns and statements to higher authorities.
- 9. To decide/sanbction proposals within his powers.
- 10. To show committment to the Government's poverty alleviation programmes and extend Bank's services to the needy customers.
- 11. To keep liasion with the local Government Authority.
- 12. To submnit periodically returns and statements and provide information to higher authorities.
- 13. To maintain proper discipline and morale of the staff for achieving optimum productivity.