## ANNEXURE

- 1. We believe that successful managers and executives in Bank should have certain qualities and potentials. In your opinion, what these qualities or potentials are please describe them. (A list of qualities and potentialities is enclosed to help\_you in thinking.)
- 2) Kindly suggest your preferences for only five qualities from the above. Please rank these five factors marking I,II, III, IV and V indicating I for the most important and going downwards in order of diminishing important upto the Vth rank.

A LIST OF QUALITIES / POTENTIALITIES

- 1. Emotional maturity (stable temperament, not emotional angry or yielding to irritating situations.)
- 2. Self confidence (sense of ability to attain success in work).
- 3. Alertness (quick to perceive and act)
- 4. Achievement Orientation (persistence desire to work for the goal and has high ambitions).
- 5. Extrovert (more interested in extern al actions and dealing with people)
- 6. Comprehension ability.
- 7. Autonomy (sense of power to govern oneself).
- 8. Relations Oriented.
- 9. Initiative (takes first step, ability tolead and act independently).
- 10. Shrewdness (clever, showing skills in handling problems and people).
- 11. Verbal reasoning ability.
- 12. Asendant (socially bold, and agressive).

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- 13. Creative and imaginative.
- 14. Critical thinking (can infer, identify assumptions, interpret facts adn make judgements).
- 15. Masculinity (prefers science/mathematics, etc., to literature, music etc.).
- 16. Conceptual skills (ability to make abstract thinking, form ideas and concepts).
- 17. Calm and Relaxed.
- 18. Empathy (sharing emotions, feelings interests and desires of others). .

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19. Aggresiveness.

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- 20. Need for achievement.
- 21. Need for power.
- 22. Need for Affiliation (need for social approval and acceptance).
- 23. Organisational commitment.
- 24. Technical knowledge.
- 25. Free from depression.
- 26. Objective (impartial).
- 27. Co operative.
- 28. Trusting (to believe and do something without fear or misgiving).
- 29. Dominant (striving for leadership and decision making).
- 30. Enthusiastic.
- 31. Practical
- 32. Sophisticated.
- 33. Resourceful (ability to deal and handle situation on his own, not dependent).
- 34. Conservative.
- 35. Judgement.