LIST OF TABLES

TABLE NO.	DESCRIPTION	PAGE NO.
1.1	How Styles See Each Other in Conflict	53
2.1.	Sample Distribution in Terms of .Organizations for Phase I	81
2.2.	Sample Distribution in Terms of Organizations for Phase II	. 82
2.3.	Reliability Index of O.C.C.I.	98
2.4.	Factor Analysis (Initial Statistics)	101
2.5.	Factor Analysis (Varimax Rotation Method)	102
2.6.	Dimensions Obtained After Factor Analysis (ICS)	106
2.7.	Dimensionwise Reliability Indices (ICS)	109
2.8.	Sample Distribution for the Establishment of Validity of I.C.S.	111
2.9.	Product Moment Correlation Between Dimensions of I.C.S. and O.C.C.I.	111
2.10.	Percentile Rank	114
3.1(a)	Number of Respondents in Terms of Presence and Absence of Symptom of Insomnia	122
3.1(b)	Canonical Discriminant Function	122
3.1(c)	Standardized Canonical Discriminant Function Coefficients	123
3.2(a)	Number of Respondents in Terms of Presence and Absence of Symptom of Difficulty in Concentration	124
3.2(b)	Canonical Discriminant Function	125
3.2(c)	Standardized Canonical Discriminant Function Coefficients	125

TABLE NO.	DESCRIPTION	PAGE N
3.3(a)	Number of Respondents in Terms of Presence and Absence of Symptom of Anticipating the Worst	126
3.3(b)	Canonical Discriminant Function	127
3.3(c)	Standardized Canonical Discriminant Function Coefficients	127
3.4(a)	Number of Respondents in Terms of Presence and Absence of Symptom of Trembling	129
3.4(b)	Canonical Discriminant Function	129
3.4(c)	Standardized Canonical Discriminant Function Coefficients	130
3.5(a)	Number of Respondents in Terms of Presence and Absence of Symptom of Nightmares	131
3.5(b)	Canonical Discriminant Function	132
3.5(c)	Standardized Canonical Discriminant Function Coefficients	132
3.6(a)	Number of Respondents in Terms of Presence and Absence of Symptom of Worry	133
3.6(b)	Canonical Discriminant Function	134
3.6(c)	Standardized Canonical Discriminant Function Coefficients	134
3.7(a)	Number of Respondents in Terms of Presence and Absence of Symptom of Pessimistic Thought	135
3.7(b)	Canonical Discriminant Function	136
3.7(c)	Standardized Canonical Discriminant Function Coefficients	136

TABLE NO.	DESCRIPTION	PAGE NO.
3.8(a)	Number of Respondents in Terms of Presence and Absence of Symptom of Numbness in the Brain	137
3.8(b)	Canonical Discriminant Function	138
3.8(c)	Standardized Canonical Discriminant Function Coefficients	138
3.9(a)	Number of Respondents in Terms of Presence and Absence of Symptom of Dissatisfaction With Self	139
3.9(b)	Canonical Discriminant Function	140
3.9(c)	Standardized Canonical Discriminant Function Coefficients	140
3.10(a)	Number of Respondents in Terms of Presence and Absence of Symptom of Life Becoming Hopeless	141
3.10(b)	Canonical Discriminant Function	142
3.10(c)	Standardized Canonical Discriminant Function Coefficients	142
3.11.	\underline{t} VAlue for Means of ESTJ and ISTJ for ICS (as a whole)	144
3.12.	t Value for Means of ESTJ and ISTJ for JP/WC Dimension of ICS	145
3.13.	${\color{red}t}$ Value for Means of ESTJ and ISTJ for UWC Dimension of ICS	146
3.14.	t Value for Means of ESTJ and ISTJ for WGS Dimension of ICS	147
3.15.	t Value for Means of ESTJ and ISTJ for T Dimension of ICS	148
3.16.	t Value for Means of ESTJ and ISTJ for WC Dimension of ICS	149
3.17.	t Value for Means of ESTJ and ISTJ for Rs Dimension of ICS	150

TABLE NO.	DESCRIPTION	PAGE NO.
3.18.	t Value for Means of ESTJ and ISTJ for II Dimension of ICS	151
3.19.	t Value for Means of ESTJ and ISTJ for Rc Dimension of ICS	152
3.20.	t Value for Means of ESTJ and ISTJ for SO Style of Conflict Management	153
3.21.	t Value for Means of ESTJ and ISTJ for C Style of Conflict Management	154
3.22.	t Value for Means of ESTJ and ISTJ for NC Style of Conflict Management	155
3.23.	$rac{r}{I}$ Values Between the Dimensions of \overline{I} CS and the Indices of MBTI	156
3.24.	r Values Between the Dimensions of ICS and the Conflict Management Styles	158
3.25.	r Values Between the Indices of MBTI and Conflict Management Styles	159
3.26.	$\frac{t}{ICS}$ (as a whole)	160
3.27.	t Value for Means of CE and CI for JP/WC Dimension of ICS	161
3.28.	$\frac{t}{U\text{WS}}$ Dimension of ICS	162
3.29.	t Value for Means of CE and CI for $\overline{W}GS$ Dimension of ICS	163
3.30.	$\frac{t}{T}$ Value for Means of CE and CI for \overline{T} Dimension of ICS	164
3.31.	t Value for Means of CE and CI for $\overline{\text{WC}}$ Dimension of ICS	165
3.32.	$\frac{t}{R}$ Value for Means of CE and CI for \overline{R} s Dimension of ICS	166
3.33.	t Value for Means of CE and CI for II Dimension of ICS	167

TABLE NO.	DESCRIPTION	PAGE NO.
3.34.	t Value for Means of CE and CI for Rc Dimension of ICS	168
3.35.	t Value for Means of CE and CI for SO Style of Conflict Management	169
3.36.	t Value for Means of CE and CI for NC Style of Conflict Management	170
3.37.	$\frac{t}{C}$ Value for Means of CE and CI for \overline{C} Style of Conflict Management	171
3.38.	t Value for Means of High and Low Level of Internalization of Conflict for EI Index of MBTI	172
3.39.	t Value for Means of High and Low Level of Internalization of Conflict for SN Index of MBTI	173
3.40.	t Value for Means of High and Low Level of Internalization of Conflict for TF Index of MBTI	174
3.41.	t Value for Means of High and Low Level of Internalization of Conflict for JP Index of MBTI	175